



**LAKELAND  
UNIVERSITY**

**TRANSFER GUIDE - ASSOCIATE DEGREE PROGRAMS**

**Program: Associate of Arts**

**Lakeland University Program: Organizational Leadership**

<b>General Education Courses</b>					
<b>Technical College</b>			<b>Lakeland</b>		
<b>Course No.</b>	<b>Course Title</b>	<b>Credits</b>	<b>Course No.</b>	<b>Course Title/Field</b>	<b>Credits</b>
801-198	Speech	3	COM111	Fundamentals of Public Speaking	3
801-223	English Composition 2	3	GEN112	Composition II: Argumentation and Research	3
809-172	Intro to Diversity Studies	3	SOC 210	Majority-Minority Relations	3
801-197	Technical Reporting	3	WRT 335	Technical Writing	3
801-243	Business Writing		ELEC	Elective	
809-143	Microeconomics	3	ECN 230	Microeconomics	3
809-202	Principles of Macroeconomics OR	3	ECN 235	Principles of Macroeconomics	3
809-195	Economics		ECN 235	Principles of Macroeconomics	
809-159	Abnormal Psychology	6	PSY 372	Abnormal Psychology	6
809-188	Developmental Psychology		EDU/PSY 330	Human Growth & Development	
809-196	Intro to Sociology		SOC 100	Introduction to Sociology	
809-197	Contemporary Amer Society		SOC ELEC	Sociology Elective	
809-198	Intro to Psychology		PSY 200	General Psychology	
809-227	American Government		POL 221	American Government I	
809-235	Multicultural America		SOC ELEC	Sociology Elective	
809-245	Blood, Sex, Money and Power		SOC ELEC	Sociology Elective	
	Arts		3	ELEC	
801-204	Introduction to Literature	9	ENG 190	Approaching Literature	9
801-247	World Literature		ENG 200	Exploring World Literature	
809-166	Intro to Ethics: Theory and App		PHI 232	Ethics	
809-223	Introduction to World Religion		REL ELEC	Religion Elective	
804-189	Introductory Statistics	6	MAT 220	Probability & Statistics	6
804-118	Intermediate Algebra w Apps OR		MAT 140	Advanced Algebra	
804-195	College Algebra w Apps		MAT 140	Advanced Algebra	
806-114	General Biology	7	BIO 111	Life Sciences I	7
806-134	General Chemistry		CHM 100	Everyday Chemistry	
806-186	Intro to Biochemistry		SCI ELEC	Science Elective	
806-143	College Physics		PHY 211	General Physics I	
806-197	Microbiology		BIO 330	Microbiology	
806-177	General Anatomy and Physiology		BIO 211	Human Anatomy & Physiology I	
806-179	Adv Anatomy and Physiology		BIO 212	Human Anatomy & Physiology II	
	Health	1		Elective	1



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World Language	4	World Language	4
<b>Total general education credits earned:</b>	<b>54</b>	<b>Total general education credits accepted:</b>	<b>54</b>

<b>Occupational Courses 10-14 credits</b>					
Course No.	Course Title	Credits	Course No.	Course Title	Credits
101-111	Accounting I - Principles	4	ACC210	Financial Accounting Principles	4
104-102	Marketing Principles	3	MKT350	Marketing Principles	3
196-140	Managing People	3	BUS330	Management Principles	3
196-190	Leadership Development	3	ELEC	Elective	3
890-201	Liberal Arts Seminar	1	GEN 103	College Success Seminar	1
102-160	Business Law	3	BUS410	Business Law	3
	<b>Total of Occupational/Elective</b>	10-14		<b>Total of Occupational/Elective</b>	10-14
	<b>Total transferable credits:</b>	<b>61-65</b>		<b>Total transferable credits:</b>	<b>61-65</b>

**NOTE: Transfer credits noted assume completed Associate's Degree.**

**Courses needed to complete degree at Lakeland University:**

Course No.	Course Title	Credits
GEN 3XX	A Core II course	3
GEN 4XX	A Core III course	3
BUS301	Management Information Systems	3
BUS330	Management Principles	3
BUS493	Leadership and Followership	3
MKT350	Marketing Principles	3
	One of the following groupings:	
	<b>Business, Finance, and Economics</b>	
ACC210	Financial Accounting Principles	3
BUS410	Business Law	3
	<b>Teaching and Training</b>	
EDU140	Introduction to Educational Technology	3
EDU230	Educational Psychology	3
EDU414	Curriculum and Classroom Dynamics	3
	<b>Communication and Team Dynamics</b>	
BUS282	Industrial/Organizational Psychology	3
COM235	Communication, Conflict, & Negotiation	3
COM310	Leadership Communication	3
	Complete one of 20 emphasis areas	
	Recommended:	
	<b>Management (three of the following)</b>	

**Business Administration Emphasis areas:**



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Business Economics	BUS380	Human Resource Management	3
Communication	BUS445	Logistics and Supply Chain Management	3
Cooperative Education	BUS455	Entrepreneurial Management	3
Digital Marketing	BUS492	Organizational Leadership	3
Entrepreneurship	EXP 100 & BUS400	Professional Protocol & Business Internship	4
Finance	MKT425	Retail Management	3
Forensic/Fraud		<b>Human Resources (four of the following)</b>	
Healthcare Management	BUS380	Human Resource Management	3
Hospitality Management	BUS466	Human Resource Development	3
Human Resource Management	BUS467	Compensation and Benefits	3
Insurance	BUS468	Employee and Labor Relations	3
International Business	EXP100 & BUS408	Professional Protocol & Internship in Human Resources	4
Management		<b>Finance (four of the following)</b>	
Marketing	BUS366	Global Financial Markets	3
Nonprofit Management	BUS424	Intermediate Corporate Finance	3
Retail Management	BUS437	Investment Finance	3
Sales Management	ECN360	Money, Banking, and National Income	3
Sport Management	EXP 100 & BUS400	Professional Protocol & Internship in Finance	4
Student Designed		<b>Sport Management (five of the following)</b>	
	ECN301	The Economics of Sports	3
	SML144	Introduction to Sport Management and Leadership	3
	SML315	Sport Marketing and Promotion	3
	SML324	Programming of Athletic Facilities and Events	3
	SML410	Organization and Management of Sport Programs (WI)	3
	SML450	Essentials of Ethics in Law and Sport	3
	EXP 100 & BUS400	Professional Protocol & Internship Sport Management	4
		<b>Entrepreneurship (five of the following)</b>	
	BUS230	Principles of Entrepreneurship	3
	BUS302	Corporate Innovation	3
	BUS480	Special Topics in Business	3
	BUS487	Sales Management	3
	BUS418	Internship in Entrepreneurship	3
	COM213	Advanced Public Speaking	3
	COM220	Persuasion & Advocacy	3
		<b>Student Designed</b>	12





	<p><i>Students may propose a twelve (12) semester-hour emphasis in an area of academic interest that complements their major. Students may fulfill the emphasis requirement by completing current courses offered by Lakeland University that are relevant to the area of interest. This emphasis plan must be approved in advance by the student's academic advisor and the Director of the Program. Up to 6 semester hours of Experiential Learning may be used to fulfill Student Designed. Cooperative Education courses may not be used to satisfy the requirement of this emphasis.</i></p>	
<b>Elective credits needed to reach 120 credit minimum:</b>		13-26
<b>Total credits needed to complete Lakeland University degree:</b>		<b>120</b>

Elective credits will vary based on individual student transfer. Please work with your advisor to find the best way for you to use your elective credits at Lakeland to best further your career. Some of the most popular options include; taking more classes at WCTC, adding another emphasis/major/minor, other Lakeland classes where the student has interest, internship, Credit for Prior Learning (up to 10 credits), and up to 9 credits in master level classes (these credits can again be used when pursuing a masters at Lakeland University)



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