

**ARTICULATION AGREEMENT
BETWEEN
UNIVERSITY OF WISCONSIN-STOUT
AND
WAUKESHA COUNTY TECHNICAL COLLEGE**

This Agreement is entered into between **Waukesha County Technical College** (hereinafter sending institution), and the **University of Wisconsin-Stout, Menomonie, WI** (hereinafter receiving institution). This Agreement and any amendments and supplements, shall be interpreted pursuant to the guidelines set forth in the University of Wisconsin System Academic Information Series (ACIS) policy 6.2 Guidelines for Articulation Agreements between UW System Institutions and WTCS Districts as well as policy 6.0 Undergraduate Transfer Policy. Both institutions agree to maintain accreditation by the Higher Learning Commission and any other accreditation currently in existence pertaining to degree programs articulated via the transfer agreement.

The sending institution has established an **A.A.S. Hospitality Management** (hereinafter sending program), and the receiving institution has established a **B.S. Hotel, Restaurant & Tourism Management** (hereinafter receiving program), and will facilitate credit transfer and provide a smooth transition from one related program to another. It is mutually agreed:

I. Admission and Graduation Requirements

- A. The receiving institution's admission and program admission requirements apply to both direct entry students and to students who transfer under this agreement.
- B. Students must fulfill the graduation requirements at both institutions to include:
 - 1. General Education, Racial & Ethnic Studies and Global Perspective requirements;
 - 2. A minimum of 32 credits must be earned from UW-Stout to receive a degree from UW-Stout.
- C. Students must complete the entire sending program and meet the receiving institution's admission requirements for the agreement to apply.

II. Transfer of Credits

- A. The receiving institution will apply 60 of the 62 credits from the sending program. A total of 60 credits remain to complete the receiving program.
- B. Courses will transfer as described in the attached Program Articulation Table.
- C. Courses are specifically identified in the attached Program Articulation Table requiring grades of "C" or higher that may be used towards the degree program. Grades received less than a "C" must be repeated if student is admitted into the program based on overall admission requirements.



- D. Elective courses taken or substituted at the sending institution and sending program not listed in this agreement will be reviewed on a case-by-case basis and determined how they may apply to the degree at the receiving institution.

III. Implementation and Review

- A. The Provost, Dean, Program Director or designees of the parties to this agreement will implement the terms of this agreement, including identifying and incorporating any changes into subsequent agreements, assuring compliance with system policy, procedure and guidelines, and conducting a periodic review of this agreement.
- B. The University of Wisconsin-Stout and **Waukesha County Technical College** Technical College will provide academic advising to **Waukesha County Technical College** learners inquiring about UW-Stout's programs. Learners will be connected with a UW-Stout adviser prior to transfer. UW-Stout and **Waukesha County Technical College** will share materials, catalogs, and other information to facilitate their understanding of requirements and programs. **Waukesha County Technical College** will assist UW-Stout in arranging recruitment events on its campuses.
- C. Any marketing of this agreement will be subject to the prior approval of both parties and will adhere to each institution's standards for the use of its name and logo. Each institution will assume responsibility for appropriate marketing to reach its student population. Each institution may provide a link to this agreement and/or the other institution on its website, with notice to the other party.
- D. Both parties agree that failure to maintain regional accreditation will be grounds for termination of the agreement. Failure to maintain accreditation required by the specific academic program(s) referenced in this agreement will be grounds for exclusion of that program from the agreement.
- E. This Articulation Agreement is effective on 08/01/2023 and shall remain in effect until the end date of 08/01/2028 or for five years, whichever occurs first, unless terminated or amended by either party with 90 days prior written notice.
- F. The college and university shall work with students to resolve the transfer of courses should changes to either program occur while the agreement is in effect.
- G. This Articulation Agreement will be reviewed by both parties beginning 02/01/2028 (within six months of the end date).
- H. When a student enrolls at the receiving institution following this agreement, the receiving institution will encode any course waivers and substitutions.
- I. This articulation agreement applies only to the receiving program in effect Fall 2023 until revised.

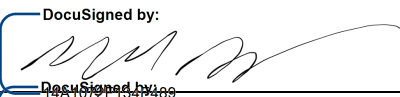

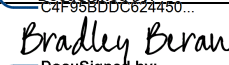
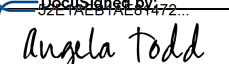
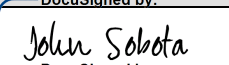
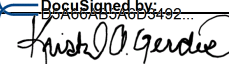
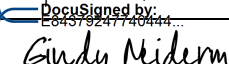
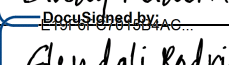
PROGRAM ARTICULATION TABLE									
Waukesha County Technical College				University of Wisconsin-Stout					
Program name		Hospitality Management			Hotel, Restaurant & Tourism Management				
Award Type (e.g., AAS)		A.A.S.			B.S.				
Credit Length		62			120				
Program admission requirements					Minimum Cumulative 2.0 GPA required				
SECTION A - General Education									
College (sending)				University (receiving)					
Course Prefix & Number	Course Name	Credits	Course Prefix & Number	Course Name	GE Area Met	RES/GLP Area Met	Credits Applied	Equiv Sub	Wav
General Education									
801-136	English Composition 1	3	ENGL 101*	Composition 1	COMSK		3	Equiv	
801-198	Speech OR	3	COMST 100	Fundamentals of Speech	COMSK		3	Equiv	
801-196	Oral/Interpersonal Communications								
804-123	Math w/Business Apps	3	MATH GXX	Math Electives	GE SEL		3	Equiv	
809-195	Economics	3	ECON 201	General Economics	SBSC	GLP	3	Equiv	
809-199	Psychology of Human Relations	3	PSYC GXX	Psychology Electives	SBSC		3	Equiv	
General Education Total		15		Section A Subtotal			15		
Special Notes, if any:									
*C- or higher required in this class to move on to ENGL-102 at UW-Stout.									
SECTION B - Major, Concentration, Emphasis, Electives, or Other									
School Core									
109-155	Employee Relations & Leadership	3	HT-261	Hospitality Employee Relations			3	Equiv	
196-125	Management of Customer Service	3	GEM-211	Customer Experience Management			3	Equiv	
104-102	Marketing Principles	3	HT-254	Services Marketing			3	Sub	
HRTM Foundations									
101-105	Accounting Fundamentals	3	BUACT-206	Intro to Financial Accounting			3	Equiv	
109-150	Hotel Sales and Revenue Mgmt	3	HT 311	Pricing Strategies and Revenue Tactics			3	Equiv	
109-101	Study of Hospitality	2	HT 101	Principles of Hospitality Organizational Management			2*	Equiv	
109-130	Lodging Operations	3	HT 135	Lodging Systems			3	Equiv	
109-121	Restaurant Operations Mgmt	4	HT 121 HT XXX	Principles of Foodservice Operations Hospitality Elective			3 1*	Equiv	
109-125	Hospitality Law & Liability	3	HT 460	Hospitality Industry Law & Liability			3	Equiv	
109-157	Hospitality Mgt Internship	1	HT 349	Cooperative Education Experience			1	Sub	
109-159	Events Planning	3	HT-351	Hospitality Convention/Meeting Planning			3	Equiv	
Professional Selectives									
196-165	Employee Training & Development	3	HT-XXX	Hospitality Electives			3	Sub	
196-164	Recruitment and Staffing	3	HT-XXX	Hospitality Electives			3	Sub	
Operations Track									
109-135	Food/Bvrage/Labor Cost Control	3	HT-362	Foodservice Finance and Cost Control			3	Equiv	
314-131	Culinary for Bakers	2	HT-XXX	Hospitality Electives			2	Sub	
109-160	Catering Operations	3	HT-XXX	Hospitality Electives			3	Sub	
890-108	Employment Success	1		Not applicable to UW-Stout's program requirements. See Section E for credit awarded (if applicable).					
316-110	Applied Food Service Sanitation	1							
Major, Emphasis, Unrestricted Electives Total		47		Section B Subtotal			45		
Total College Credits Applied (sum of sections A and B)							60		
Special Notes, if any: * This class is normally a 3 credit course. Missing credit will be made up utilizing extra credit listed under 109-121.									

SECTION C - Remaining University (receiving) Requirements			
		General Education	
	ENGL 102	Composition 2	3
	MATH 118	Concepts of Mathematics	4
	STAT 130	Elementary Statistics	3
		Natural Science with Lab	3
		Arts and Humanities	6
		General Education Selective	3
		Social Responsibility & Ethical Reasoning	3
		General Education Subtotal	25
		School Core	
	PM 362	Real Estate Market and Investment Analysis	3
	HT 348	Customer Analytics	3
	PM 280	Hospitality Facilities Management	3
	HT 457	Hospitality Management Strategies	3
		HRTM Foundations	
	BUACT 207	Introduction-Corporate and Managerial Accounting	3
	HT 345	Hospitality Sales	3
	HT 454	Security & Risk Mgmt for the Hospitality Industry	3
	HT-490	Hospitality Capstone	3
	HT 449	Cooperative Education Experience	1
		Professional Selectives	6
		Operations Track Electives	4
		Major Studies Subtotal	35
		Total Remaining UW-Stout Credits	60

SECTION D - Summary of Total Program Credits			
College (sending) Credits		University (receiving) Requirements	
General Education	15		
Major, Concentration Emphasis, Electives or Other	47		
Total College Credits	62	Total College Credits Applied	60
		Remaining credit to be taken at University (receiving) Intitution	60
		Total Program Credits	120

SECTION E – Sending Institution courses transferable, but not applicable to Receiving Institution program requirements AND Sending Institution courses not transferable.				
890-108	Employment Success	1		Credit Not Transferrable
316-110	Applied Food Service Sanitation	1	HT-XXX	Hospitality Elective
	Total Waukesha County Technical College Credits not applicable to Receiving Institution requirements	2		

SIGNATURE BLOCKS

Two-Year College	Name	Signature	Date
Vice President of Academic Affairs	Dr. Brad Piazza	 DocuSigned by: 44A1072F1542489...	6/27/2023
Dean	Jonathan Koch	 DocuSigned by: C4F985D0C624450...	6/26/2023
Associate Dean	Dr. Brad Beran	 DocuSigned by: 32E7AEB7A601472...	6/26/2023
Associate Dean	Angela Todd	 DocuSigned by: EEEF06B54ED6456...	6/26/2023
University of Wisconsin-Stout	Name	Signature	Date
Program Director	Dr. John Sobota	 DocuSigned by: D5A607A87A6D5492...	6/18/2023
Department Chair	Dr. Kristal Gerdes	 DocuSigned by: E64519247740444...	6/26/2023
CSTEMM Interim Dean	Dr. Gindy Neidermyer	 DocuSigned by: E7910107619D4AC...	6/26/2023
Provost	Dr. Glendalí Rodriguez	 DocuSigned by: 971F1EFFA33E426...	6/26/2023

Agreement contact Persons:

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 Kristal Gerdes, gerdesk@uwstout.edu, 715-232-2529

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 Tricia Smith, tsmith93@wctc.edu, 262-691-5044