WAUKESHA COUNTY TECHNICAL COLLEGE

WCTC

Mount Mary UNIVERSITY

A.A.S. Business Management > B.A. Business Administration

The Business Administration Major prepares students for managerial positions and graduate studies by developing skills in effective communication, logical problem solving, and responsible decision-making Balancing rigorous coursework in finance, business operations and marketing, students can create a personal path for professional success in many areas of business. Students learn to understand the relationships between individuals, culture and society while recognizing how the issues of social justice affects the human experience in business settings.

Agreement Description: The purpose of this degree completion agreement is to provide a seamless transfer process for learners at Waukesha County Technical College to enter Mount Mary University for further education and credentials.

A.A.S. Business Management > B.A. Business Administration

DEGREE REQUIREMENTS 128 credits	
WCTC Courses	**Mount Mary Courses**
Program Courses	
104-102 Marketing Principles (3)	BUS 331 Principles of Marketing (3)
106-110 Intro to Software Applications (3)	BUS 111 Intro Software Applications (2)
138-150 Global Business Fundamentals (3)	BUS 303 International Business (3)
196-140 Managing People (3)	BUS 309 Human Resource Management (3)
102-160 Business Law (3)	BUS 375 Business Law I (3)
196-190 Leadership Development (3)	BUS 462 Principles of Management (3)
809-143 Microeconomics (3)	BUS 301 Microeconomics (4)

The following WCTC classes can all transfer in as Electives, no direct program transfers	The following courses are required for major:
	MAT 111 College Algebra
890-108 Employment Success (1)	BUS 105 Computers and their Uses (3 cr) This is not a part of the major but a prerequisite of the Business Administration Department. (May test out with Chair approval)
101-109 Business Accounting (4)	
104-191 Customer Service Management (3)	BUS 211 Financial Accounting (4 cr)
102-125 Princ. of Supply Chain Management (3)	BUS 212 Managerial Accounting (3 cr)
102-101 Business Professionalism (1)	BUS 250 Business Communication (3 cr)
102-118 Business Management Capstone (3)	BUS 302 Macroeconomics (3 cr)
623-170 Intro to Continuous Improvement (3)	BUS 335 Management Information Systems (3 cr)
	BUS 465 Principles of Finance (3 cr)
	BUS 465 Managerial Finance (3 cr)
	BUS 470 Strategic Management (3 cr)
	BUS 476 Business Ethics (3 cr)
	BUS 485 Quantitative Decision Making (3 cr)
	MAT 216 Elementary Statistics (4 cr)

Core Courses (min. 48 credits)	Minimum of 32 credits needs at Mount Mary

Philosophy/Theology (min. 10 credits)

	SEA 101 Search for Meaning (4 credits)
	Theology (min. 3 credits) (prereq. SEA 101)
	Philosophy (min. 3 credits) (prereq. SEA 101)

Communication/Math (min. 11 credits)

	Composition (min. 3 credits: ENG 120 required)
101-136 English Composition 1 (3 cr elective)	ENG 110 Composition I (Prereq for ENG 120 required)
	ENG 120 Composition II
	Communication (min. 2 credits)
801-196 Oral/Interpersonal Communications (3 cr)	COM 104 Public Speaking (2 cr)

	Mathematics requirement (min. 3 credits at level 104 or higher)
804-123 Math w/ Business Apps (3 cr)	MAT 104 Contemporary Mathematics
	MAT 105 Intro Algebra Prereq for MAT 111
	(MAT 111 College Algebra (4 cr) is required for the Business Administration major)
	World Language (min. 3 credits)
	Communication/Math option

Literature/Fine Arts (min. 9 credits) There are many courses that meet this requirement.

	Fine Arts (min. 3 credits)
	Literature (min. 3 credits)

Option: Minimum 2 credits to complete the 9 credits required for the Core Literature and Fine Arts.

Humanistic (min. 9 credits)

	History (min. 3 credits)
	Behavioral/Social Science (min. 3 credits)
809-196 Intro to Sociology (3 cr)	SOC 101 Intro to Sociology (3)
809-199 Psychology of Human Relations (3 cr)	PSY 100 Psychology of Human Adjustment (3)
Option (min. 3 credits) Choose three additional credits from any of the courses listed above under either Behavioral/Social Science or History.	
809-143 Microeconomics (3)	BUS 301 Microeconomics (4)

Natural Sciences (min. 3 credits)

Elective credits (counting toward min. 128)

890-108 Employment Success (1)	
101-109 Business Accounting (4)	
104-191 Customer Service Management (3)	
102-125 Princ. of Supply Chain Management (3)	
102-101 Business Professionalism (1)	
102-118 Business Management Capstone (3)	

623-170 Intro to Continuous Improvement (3)	

*This chart represents only those courses required for an AAS in Business Management from WCTC. A student may have accrued more credits, and up to 72 credits will be granted for courses at WCTC in which a student has earned a grade of "C" (2.0) or better.

Signature Page

This articulation agreement
- is effective as of August 15, 2018,
- is subject to annual review and modification by either institutions,
- and will remain in effect until either the official representatives of Mount Mary University or Waukesha County Technical College indicate that the agreement is nullified.

Course equivalencies specified in this articulation agreement are subject to change in the event that the course curricula of either institution undergoes revision. Both parties agree to provide six (6) months' notice of revision or termination prior to actual execution.

Brad Piazza, Ph.D
Vice President of Learning

Date 8/20/18

Karen Friedlen, Ph.D.
Vice President for Academic and Student Affairs

Date 8/31/18