



Pre-Major Pathway Agreement

WAUKESHA COUNTY TECHNICAL COLLEGE (WCTC)
ASSOCIATE OF ARTS: ORGANIZATIONAL LEADERSHIP & DEVELOPEMENT PRE-MAJOR

TO

LAKELAND UNIVERSITY (Lakeland)
BACHELOR OF ORGANIZATIONAL LEADERSHIP & DEVELOPEMENT

The purpose of this articulation agreement is to provide a seamless transfer process for students enrolled in the Associate of Arts: Organizational Leadership & Development Pre-major program at Waukesha County Technical College (WCTC) who seek to use the elective credits within that degree to pursue a pre-major pathway to a Bachelor of Organizational Leadership & Development at Lakeland University (Lakeland). Through the collaborative efforts of faculty, student services, and administration, WCTC and Lakeland will provide students with a clear path to reach their educational goals.

Students who complete the Associate of Arts: Organizational Leadership & Development Pre-major at WCTC will be eligible for guaranteed admission to the Bachelor's in Organizational Leadership & Development program at Lakeland. Students who complete the occupational courses listed below as part of the conferred Associate of Arts: Organizational Leadership & Development Pre-major degree at WCTC will have those courses applied in transfer toward the requirements of Lakeland's. Per the transfer guide below, students would need to complete the courses listed under the heading of "Courses Needed to Complete Degree at Lakeland University" to be awarded the Bachelor of Organizational Leadership & Development. Students also are eligible for all benefits and incentives outlined in the parent transfer agreement, including guaranteed admission to Lakeland with junior standing. The document below outlines the curriculum that will guide both parties in implementing and monitoring this agreement.

Brad Piazza, Ph.D.
Provost & Vice President-Academic Affairs

Joshua P. Kutney, Ph.D.
Executive Vice President
Vice President for Academic Affairs

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**TRANSFER GUIDE****Program: Associate of Arts, Pre-Major****Lakeland University Program: Organizational Leadership & Development****Minimum GPA for admission: 2.0****Review Date: April 2024**

General Education Courses					
Technical College			Lakeland		
Course No.	Course Title	Credits	Course No.	Course Title/Field	Credits
Required Courses					
801-198	Speech	3	COM111	Fundamentals of Public Speaking	3
801-223	English Composition 2	3	GEN112	Composition II: Argumentation and Research	3
809-172	Intro to Diversity Studies	3	SOC 210	Majority-Minority Relations	3
Communications 3 credits- choose one					
801-197	Technical Reporting	3	WRT 335	Technical Writing	3
801-243	Business Writing	3	ELEC	Elective	3
Social Sciences 9 credits- choose three					
809-143	Microeconomics	3	ECN 230	Microeconomics	3
809-202	Principles of Macroeconomics OR	3	ECN 235	Principles of Macroeconomics	3
809-195	Economics	3	ECN 235	Principles of Macroeconomics	3
809-159	Abnormal Psychology	3	PSY 372	Abnormal Psychology	3
809-188	Developmental Psychology	3	EDU/PSY 330	Human Growth & Development	3
809-196	Intro to Sociology	3	SOC 100	Introduction to Sociology	3
809-197	Contemporary Amer Society	3	SOC ELEC	Sociology Elective	3
809-198	Intro to Psychology	3	PSY 200	General Psychology	3
809-227	American Government	3	POL 221	American Government I	3
809-235	Multicultural America	3	SOC ELEC	Sociology Elective	3
809-245	Blood, Sex, Money and Power	3	SOC ELEC	Sociology Elective	3
Arts 3 credits- consult with your advisor					
Humanities 9 credits- choose 3					
801-204	Introduction to Literature	3	ENG 190	Approaching Literature	3
801-247	World Literature	3	ENG 200	Exploring World Literature	3
809-166	Intro to Ethics: Theory and App	3	PHI 232	Ethics	3
809-223	Introduction to World Religion	3	REL ELEC	Religion Elective	3
809-201	Woman and Gender Studies	3	SOC ELEC	Sociology Elective	3
801-209	Pop, Culture, the Media and You	3	ELEC	Elective	3
Math 6 credits- choose two					
804-189	Introductory Statistics	3	MAT 220	Probability & Statistics	3
804-118	Intermediate Algebra w Apps OR	3	MAT 140	Advanced Algebra	3
804-195	College Algebra w Apps	3	MAT 140	Advanced Algebra	3
Science 7 credits- choose two					
806-114	General Biology	4	BIO 111	Life Sciences I	4
806-134	General Chemistry	4	CHM 100	Everyday Chemistry	4
806-186	Intro to Biochemistry	4	SCI ELEC	Science Elective	4
806-143	College Physics	4	PHY 211	General Physics I	4
806-197	Microbiology	4	BIO 330	Microbiology	4
806-177	General Anatomy and Physiology	4	BIO 211	Human Anatomy & Physiology I	4
806-179	Adv Anatomy and Physiology	4	BIO 212	Human Anatomy & Physiology II	4
Health 1 credit					
809-213	Walking the Tightrope of Life	1		Elective	1
809-214	Mindfulness: Thinking, Feeling, Doing	1		Elective	1
World Languages 4 credits					
		4		World Language	4

Total general education credits earned: 51**Total general education credits accepted: 51**

Electives 10-14 credits					
Course No.	Course Title	Credits	Course No.	Course Title	Credits
101-111	Accounting I - Principles	4	ACC210	Financial Accounting Principles	4
104-102	Marketing Principles	3	MKT350	Marketing Principles	3
196-140	Managing People	3	BUS330	Management Principles	3
196-190	Leadership Development	3	ELEC	Elective	3
890-201	Liberal Arts Seminar	1	GEN 103	College Success Seminar	1
102-160	Business Law	3	BUS410	Business Law	3
Total of Occupational/Elective					
		10-14			10-14

	Total transferable credits:	61-65		Total transferable credits:
				61-65

Courses needed to complete degree at Lakeland University:

NOTE: Transfer credits noted assume completed Associate's Degree.

Course No.	Course Title	Credits
GEN 3XX	A Core II course	3
GEN 4XX	A Core III course	3
BUS301	Management Information Systems	3
BUS330	Management Principles	3
BUS493	Leadership and Followership	3
MKT350	Marketing Principles	3
	One of the following groupings:	
	Business, Finance, and Economics	
ACC210	Financial Accounting Principles	3
BUS410	Business Law	3
ECN230	Principles of Microeconomics	3
	Teaching and Training	
EDU140	Introduction to Educational Technology	3
EDU230	Educational Psychology	3
EDU414	Curriculum and Classroom Dynamics	3
	Communication and Team Dynamics	
BUS282	Industrial/Organizational Psychology	3
COM235	Communication, Conflict, & Negotiation	3
COM310	Leadership Communication	3
	Complete one of 20 emphasis areas	
	Recommended:	
	Management (three of the following)	
BUS380	Human Resource Management	3
BUS445	Logistics and Supply Chain Management	3
BUS456	Small Business Management	3
BUS492	Organizational Leadership	3
EXP 100 & BUS400	Professional Protocol & Business Internship	4
MKT425	Retail Management	3
	Human Resources (four of the following)	
BUS380	Human Resource Management	3
BUS466	Human Resource Development	3
BUS467	Compensation and Benefits	3
BUS468	Employee and Labor Relations	3
EXP100 & BUS408	Professional Protocol & Internship in Human Resources	4
	Finance (four of the following)	
BUS366	Global Financial Markets	3
BUS424	Intermediate Corporate Finance	3
BUS437	Investment Finance	3
ECN360	Money, Banking, and National Income	3
EXP 100 & BUS400	Professional Protocol & Internship in Finance	4
	Sport Management (five of the following)	
ECN301	The Economics of Sports	3
SML144	Introduction to Sport Management and Leadership	3
SML315	Sport Marketing and Promotion	3
SML324	Programming of Athletic Facilities and Events	3
SML410	Organization and Management of Sport Programs (WI)	3
SML450	Essentials of Ethics in Law and Sport	3
EXP 100 &	Professional Protocol & Internship Sport Management	4
	Entrepreneurship (five of the following)	
BUS230	Principles of Entrepreneurship	3
BUS302	Corporate Innovation	3
BUS480	Special Topics in Business	3
BUS487	Sales Management	3
BUS418	Internship in Entrepreneurship	3

COM213	Advanced Public Speaking	3
COM220	Persuasion & Advocacy	3
	Student Designed	12
<p><i>Students may propose a twelve (12) semester-hour emphasis in an area of academic interest that complements their major. Students may fulfill the emphasis requirement by completing current courses offered by Lakeland University that are relevant to the area of interest. This emphasis plan must be approved in advance by the student's academic advisor and the Director of the Program. Up to 6 semester hours of Experiential Learning may be used to fulfill Student Designed. Cooperative Education courses may not be used to satisfy the requirement of this emphasis.</i></p>		
Elective credits needed to reach 120 credit minimum:		13-26
Total credits needed to complete Lakeland University		120

Elective credits will vary based on individual student transfer. Please work with your advisor to find the best way for you to use your elective credits at Lakeland to best further your career. Some of the most popular options include: taking more classes at WCTC, adding another emphasis/major/minor, other Lakeland classes where the student has interest, internship, Credit for Prior Learning (up to 10 credits), and up to 9 credits in master level classes (these credits can again be used when pursuing a masters at Lakeland University)