

**MEMORANDUM OF UNDERSTANDING
WAUKESHA COUNTY TECHNICAL COLLEGE
AND
LAKELAND UNIVERSITY**

This document establishes a cooperative relationship between Waukesha County Technical College (WCTC) and Lakeland University (LU) for WCTC students who, upon completing the associate degree in Accounting, Business Management, Hospitality Management, Human Resources, Leadership Development, or Marketing, may transfer to Lakeland to complete one of the following bachelor's degree pathways:

- A.A.S. Accounting → B.A. Business Administration (Management)
- A.A.S. Accounting → B.A. Business Administration (Cooperative Education)
- A.A.S. Accounting → B.A. Accounting

- A.A.S. Business Management → B.A. Business Administration (Management)
- A.A.S. Business Management → B.A. Business Administration (Cooperative Education)

- A.A.S. Hospitality Management → B.A. Business Administration (Hospitality Management)
- A.A.S. Hospitality Management → B.A. Business Administration (Cooperative Education)

- A.A.S. Human Resources → B.A. Business Administration (Human Resource Management)
- A.A.S. Human Resources → B.A. Business Administration (Cooperative Education)

- A.A.S. Leadership Development → B.A. Business Administration (Management)
- A.A.S. Leadership Development → B.A. Business Administration (Cooperative Education)

- A.A.S. Marketing → B.A. Business Administration (Marketing)
- A.A.S. Marketing → B.A. Business Administration (Cooperative Education)

WHEREAS, in consideration of this partnership, WCTC invites LU admission and advising staff to share information about the degree completion pathways with current and former students of the aforementioned A.A.S. programs. WCTC agrees to inform students of this pathway opportunity using existing channels and resources, as well as other means upon which the parties mutually agree.

THEREFORE, in recognition of this partnership, LU will provide WCTC students pursuing one of the degree completion pathways with a 20% tuition discount on all undergraduate courses. Further, LU will waive for students the fee for up to ten credits of applicable Work Experience Credit for Prior Learning coursework, the credits of which can be applied to any of the pathways. LU will accept all credits of the aforementioned A.A.S. programs in transfer, and students will begin at LU with junior standing. WCTC students with the conferred associate degree also will have three remaining general education courses (nine credits) to complete for the bachelor's: GEN 112: Composition II: Argumentation and Research, and GEN 3XX: Core II: Exploring the Human Condition, and GEN 4XX: Core III: Shaping the Future. All pathways can be completed with an additional 60 credits beyond the A.A.S to reach the 120-credit minimum for degree conferral.

MOREOVER, as a way of supporting consistency in course delivery and student success, LU will give WCTC instructors priority consideration when staffing select pathway courses as determined by LU and

WCTC. The instructors must hold the academic credentials required by the Higher Learning Commission.

This partnership is effective as of October 5, 2023, and will be reviewed as needed to make any updates or other adjustments.

Waukesha County Technical College

DocuSigned by:
Richard Barnhouse
E153552B27D3431...
Dr. Richard Barnhouse
President

DocuSigned by:
Brad Piazza
1431072F134E489...
Dr. Brad Piazza
Vice President, Academic Affairs

Lakeland University

Elizabeth
Borgen
Digitally signed by
Elizabeth Borgen
Date: 2023.10.06
09:45:44 -05'00'

Dr. Elizabeth Borgen
President

Joshua P. Kutney
Dr. Joshua P. Kutney
Vice President for Academic Affairs