

## **12-1 System-wide Articulation Agreement Cover Page**

**Instructions:** The originating college (OC) must complete this cover page and attach to the system-wide articulation agreement packet before submitting to the WTCS System Office.

It is the responsibility of the originating college to review and update the agreement by the listed renewal date and submit any changes to the WTCS office. Any changes must be reviewed by the colleges who signed the original agreement.

Please submit to [programs@wtcsystem.edu](mailto:programs@wtcsystem.edu) when complete; the System Office is responsible for collecting ISA signatures.

Title of Program: Accounting

Program Number: 10-101-1

Postsecondary Partner College: Lakeland University

Originating College: Mid-State Technical College

Effective Date: 1/4/2024

Renewal Date: \_\_\_\_\_

Date of Instructional Services Meeting: 1/4/2024



MEMORANDUM OF UNDERSTANDING

WISCONSIN TECHNICAL COLLEGE SYSTEM  
AND  
LAKELAND UNIVERSITY

A.A.S. Accounting to B.A. Accounting

**The purpose of this document is to establish a cooperative relationship between Lakeland University (LU) and the sixteen (16) schools in the Wisconsin Technical College System (WTCS) to provide a Baccalaureate degree opportunity to students who are completing an Associate in Applied Science in Accounting and wishing to enroll in LU's Bachelor of Arts in Accounting program. This partnership will assist in better serving the needs of associate degree students with personalized admissions and academic advising services throughout the student's lifecycle.**

***WHEREAS***, in consideration of this partnership, the WTCS schools will allow LU to provide students with information about LU's B.A. Accounting program through mutually agreed upon channels of communication; and,

***THEREFORE***, LU will provide the following to students: a.) guaranteed admission to the bachelor's program following completion of the associate degree, with students beginning as juniors; b.) 20% discount for the remainder of the student's baccalaureate studies at LU; c.) waiver of admission application fee, and d.) support from LU advisors during and after the transition from the associate to bachelor's program.

This partnership is effective January 4th, 2024, and will continue until either party requests the dissolution of said partnership in writing and signed by the authorized representative.

Dr. Elizabeth Borgen  
President  
Lakeland University

**Lakeland University**

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President  
Dr. Elizabeth Borgen

Date

*Joshua Kutney*

1/11/2024

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Executive Vice President & Vice President  
for Academic Affairs  
Dr. Joshua Kutney

Date

**Mid-State Technical College**

*Shelly Mondeik*

1/11/24

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President  
Dr. Shelly Mondeik

Date

*Chris Severson*

1/11/24

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Vice President, Academics  
Dr. Chris Severson

Date

**Appendix A: Sample Transfer Course Plan, WTCS AAS Accounting to Lakeland University BA Accounting**

Sample course list, sample Accounting degree requirements			Sample Course List at Lakeland University		
Course Number	Course Title	Credits	Course Number	Course Title	Credits
10104140	Accounting I	3	ACC 210	Financial Accounting Principles	3
10101120	Payroll Accounting	3		Elective	3
10103106	Microsoft Office – Introduction	3		Elective	3
10102101	Intro to Business	3	BUS 150	Pathways to Success: An Intro to Business	3
10101142	Accounting 2	3	ACC 220	Managerial Accounting Principles	3
10101123	Income Tax Accounting	3	ACC 350	Federal Taxation of Individuals	3
10101129	QuickBooks Applications	3		Elective	3
10101106	Excel for Accounting	3		Elective	3
10101110	Intermediate Accounting 1	3	ACC 395	Intermediate Accounting I	3
10101128	Managerial Finance	3		Elective	3
10102104 or 10102110	Business Law or Employment Law	3	BUS 410	Business Law I or Elective	3
10101141	Business Taxation	3		Elective	3
10101125	Cost & Managerial Accounting	3		Elective	3
10101158 or 10101159	Accounting Capstone or Accounting Internship	3	ACC 401 or ACC 400	Elective or Internship and Accounting I	3

Sample course list, sample General Education degree requirements			Sample Course List at Lakeland University		
Course Number	Course Title	Credits	Course Number	Course Title	Credits
10801136 or 10801195	English Composition 1 or Written Communication	3	GEN 110	Composition I: Academic Writing	3
10801196 or 10801198	Oral/Interpersonal Communication or Speech	3	COM 111	Fundamentals of Public Speaking	3
10809195	Economics	3	ECN 235	Principles of Macroeconomics	3

10809122 or 10809172 or 10809196	Intro to American Government or Intro to Diversity Studies or Intro to Sociology	3	POL 221 or SOC 210 or SOC 100	American Government or Majority-Minority Relations or Introduction to Sociology	3
10809196 or 10809198	Developmental Psychology or Intro to Psychology	3	PSY 330 or PSY 200	Human Growth & Development or General Psychology	3
10804107 or 10804189	College Mathematics or Introductory Statistics	3	MAT 140 or MAT 220	Advanced Algebra or Probability and Statistics	3

<b>Accounting Credits Accepted</b>	42 credits
<b>General Education Credits Accepted</b>	18 credits
<b>Total Credits Accepted</b>	60 credits

<b>Courses to Complete at Lakeland University</b>		
<b>Course Number</b>	<b>Course Title</b>	<b>Credits</b>
GEN 112	Composition II: Argumentation and Research	3
GEN 3XX	Core II: Exploring Human Condition	3
GEN 4XX	Core III: Shaping the Future	3
ACC 355	Federal Income Tax II	3
ACC 396	Intermediate Accounting II	3
ACC 465	Accounting Information Systems	3
ACC 472	Auditing Theory and Practice	3
ACCT 473	Advanced Financial Reporting	3
ACCT 493	Managerial Accounting Analysis	3
BUS 265	Personal Finance	3
BUS 301	Management of Information Systems	3
BUS 330	Management Principles	3
BUS 340	Principles of Business Finance	3
BUS 410 *	Business Law I	3
BUS 491	Business Policy and Strategy (WI)	3
ECN 230	Principles of Microeconomics	3
MAT 220 *	Probability and Statistics	3
	<b>Three of the following:</b>	
CPS 200	Programming I	3
CPS 212	Programming II	3
DAT 210	Database Basics	3
DAT 301	Introduction to Data Visualization Techniques	3
DAT 442	Data Management and Warehousing	3
DAT 445	Systems Analysis & Design (WI)	3
DAT 452	Information Technology Project Management	3
DAT 455	Predictive Analysis	3
MAT 320	Applied Statistics	3

<b>Total credits to complete at Lakeland University:</b>	54-60
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\* Dependent upon courses chosen at WTCS

Blackhawk Technical College			Lakeland University		
Course Code	Course Name	Credits	Course code	Course Name	Credits
101-111	Accounting I	4	ACC210	Financial Accounting Principles	4
804-134	Mathematical Reasoning <b>OR</b>	3	MAT140	Advanced Algebra	3
804-118	Intermediate Algebra w/Applications	3	MAT140	Advanced Algebra	3
801-136	English Composition I	3	GEN110	Composition I: Academic Writing	3
102-148	Intro to Business and Management	3	BUS150	Pathways to Success: An Introduction to Business	3
103-138	Word Documents	2		Elective	2
101-112	Accounting II	4	ACC220	Managerial Accounting Principles	4
101-130	Accounting Information Systems	3	ACC465	Accounting Information Systems	3
101-135	Payroll Accounting	2		Elective	2
101-136	Computerized Accounting	2		Elective	2
103-107	Intermediate Excel	2		Elective	2
801-198	Speech	3	COM111	Fundamentals of Public Speaking	3
101-113	Corporate Accounting	4	ACC395	Intermediate Accounting I	4
101-123	Income Tax Accounting	4	ACC350	Federal Taxation of Individuals	4
809-198	Introduction to Psychology	3	PSY200	General Psychology	3
809-143	Microeconomics	3	ECN230	Microeconomics	3
101-124	Applied Income Tax <b>OR</b>	2		Elective	2
101-134	Accounting Internship	2	ACC401	Internship and Accounting I	2
101-150	AIPB Certified Bookkeeper Review	3		Elective	3
101-125	Cost Accounting	4		Elective	4
103-126	Introduction to QuickBooks	1		Elective	1
103-178	Advanced Microsoft Excel	2		Elective	2
102-130	Business Finance and Budget Management	3		Elective	3
<b>Total Transfer Credits</b>					<b>60</b>

Chippewa Valley Technical College			Lakeland University		
Course Code	Course Name	Credits	Course code	Course Name	Credits
101-100	Orientation to Accounting	1		Elective	1
101-111	Accounting I	4	ACC210	Financial Accounting Principles	4
101-121	Payroll Accounting	3		Elective	3
101-149	Intro to QuickBooks	2		Elective	2
809-198	Intro to Psychology	3	PSY200	General Psychology	3
801-136	English Composition 1 <b>OR</b>	3	GEN110	Composition I: Academic Writing	3
801-219	English Composition 1	3	GEN110	Composition I: Academic Writing	3
101-106	Accounting Spreadsheets	2		Elective	2
101-113	Accounting II	4	ACC220	Managerial Accounting Principles	4
102-160	Business Law	3	BUS410	Business Law I	3
801-196	Oral/Interpersonal Communication	3	COM111	Fundamentals of Public Speaking	3
804-134	Mathematical Reasoning <b>OR</b>	3	MAT140	Advanced Algebra	3
804-189	Introductory Statistics	3	MAT220	Probability and Statistics	3
101-116	Intermediate Accounting	4	ACC395	Intermediate Accounting I	4
101-123	Income Tax I	4	ACC350	Federal Taxation of Individuals	4
101-125	Cost Accounting	3		Elective	3
801-198	Speech <b>OR</b>	3	COM111	Fundamentals of Public Speaking	3
801-223	English Composition 2	3	GEN112	Composition II: Argumentation and Research	3
101-104	Database for Accounting	2		Elective	2
101-118	Managerial Accounting	3		Elective	3
101-131	Accounting Systems	3	ACC465	Accounting Information Systems	3
101-163	Accounting Capstone	3		Elective	3
101-126	Income Tax Preparation <b>OR</b>	2		Elective	2
101-133	Acct Govt & Nonprofit Entities <b>OR</b>	2		Elective	2
101-160	Accounting Internship	2	ACC401	Internship and Accounting I	2
809-195	Economics <b>OR</b>	3	ECN235	Macroeconomics	3
809-291	Principles of Microeconomics	3	ECN230	Microeconomics	3
<b>Total Transfer Credits</b>					<b>61</b>



Fox Valley Technical College			Lakeland University		
Course Code	Course Name	Credits	Course code	Course Name	Credits
10-101-145	Spreadsheets, Beginning	1		Elective	1
10-101-152	Spreadsheets, Intermediate	1		Elective	1
10-101-180	Financial Accounting I	4	ACC210	Financial Accounting Principles	4
10-103-120	MS Office Suite, Intro	2		Elective	2
10-101-153	Spreadsheets, Advanced	2		Elective	2
10-101-181	Financial Accounting 2	4	ACC220	Managerial Accounting Principles	4
10-101-194	Payroll	2		Elective	2
10-101-195	Advanced Payroll	1		Elective	1
10-101-104	QuickBooks Accounting	2	ACC465*	Accounting Information Systems	2
10-101-187	Business & Personal Tax	3		Elective	3
10-101-132	Cost Accounting	4		Elective	4
10-101-186	Income Tax Accounting	4	ACC350	Federal Taxation of Individuals	4
10-101-182	Intermediate Accounting	4	ACC395	Intermediate Accounting I	4
10-101-190	Financial Fraud Detection, Fund. of	1		Elective	1
10-101-193	Great Plains-Enterprise Resource Planning System	1	ACC465*	Accounting Information Systems	1
10-101-196	Applied Accounting Capstone	3		Elective	3
10-102-103	Business Law I	3	BUS410	Business Law 1	3
10-106-199	Business Career Planning	1	EXP100	Professional Protocol	1
10-801-195	Written Communication	3	GEN110	Composition I: Academic Writing	3
10-804-123	Math w/Business Apps	3		Elective	3
10-801-196	Oral/Interpersonal Comm	3	COM111	Fundamentals of Public Speaking	3
10-809-166	Intro to Ethics: Theory & App	3	PHI232	Ethics	3
10-809-199	Psychology of Human Relations	3	PSY ELEC		3
10-809-195	Economics	3	ECN235	Principles of Macroeconomics	3
10-114-175	Financial Planning	3	BUS265	Personal Finance	3
10-140-100	International Professional Field Studies	3	BUS335	Study Abroad in Business	3
<b>Total Transfer Credits</b>					<b>63</b>

Gateway Technical College			Lakeland University		
Course Code	Course Name	Credits	Course code	Course Name	Credits
890-155	Gateway to Success	1	GEN103	College Success Seminar	1
101-114	Accounting Principles	4	ACC210	Financial Accounting Principles	4
101-128	QuickBooks Online	3		Elective	3
103-143	Computers for Professionals	3	CPS100	Introduction to Computers	3
804-135	Quantitative Reasoning	3	MAT120	Quantitative Reasoning	3
101-119	Payroll Accounting	3		Elective	3
101-106	Accounting Spreadsheet Applications	3		Elective	3
101-104	Income Tax Accounting	4	ACC350	Federal Taxation of Individuals	4
101-116	Corporate Accounting	3	ACC220	Managerial Accounting Principles	3
801-136	English Composition	3	GEN110	Composition I: Academic Writing	3
801-196	Oral/Interpersonal Communication <b>OR</b>	3	COM111	Fundamentals of Public Speaking	3
801-198	Speech	3	COM111	Fundamentals of Public Speaking	3
809-195	Economics <b>OR</b>	3	ECN235	Principles of Macroeconomics	3
809-143	Microeconomics	3	ECN230	Principles of Microeconomcs	3
102-160	Business Law	3	BUS410	Business Law 1	3
101-121	Intermediate Accounting	4	ACC395	Intermediate Accounting I	4
101-131	Management Accounting	4		Elective	4
101-129	Integrated Accounting & Analytics	3	ACC465	Accounting Information Systems	3
101-105	Accounting Career Readiness <b>OR</b>	2	EXP100	Professional Protocol	2
101-103	Internship for Accounting	2	ACC401	Internship and Accounting I	2
101-155	Financial Analysis/Management	3	BUS340	Principles of Business Finance	3
101-107	Accounting Capstone	3		Elective	3
809-198	Psychology, Intro to	3	PSY200	General Psychology	3
<b>Total Transfer Credits</b>					<b>64</b>

Lakeshore Technical College			Lakeland University		
Course Code	Course Name	Credits	Course code	Course Name	Credits
10101111	Accounting 1	4	ACC210	Financial Accounting Principles	4
10103121	Excel - Level 1	1		Elective	1
10101122	Income Tax	3	ACC350	Federal Taxation of Individuals	3
10101128	Income Tax 2	2		Elective	2
10804189	Introductory Statistics	3	MAT220	Probability and Statistics	3
10801195	Written Communication	3	GEN110	Composition I: Academic Writing	3
10101113	Accounting 2	4	ACC220	Managerial Accounting Principles	4
10101182	Accounting Software Applications	2		Elective	2
10101129	Applied Tax	1		Elective	1
10102160	Business Law I	3	BUS410	Business Law I	3
10101135	Payroll Accounting	3		Elective	3
10101180	Spreadsheet Data Management	2		Elective	2
10101115	Accounting 3	4	ACC395	Intermediate Accounting I	4
10101125	Accounting Cost 1	4		Elective	4
10809196	Introduction to Sociology	3	SOC100	Introduction to Sociology	3
10801196	Oral/Interpersonal Communication	3	COM111	Fundamentals of Public Speaking	3
10101118	Accounting 4	2		Elective	2
10101199	Accounting Capstone	3		Elective	3
10101126	Accounting Cost 2	2		Elective	2
10101124	Auditing	2		Elective	2
10809195	Economics	3	ECN235	Macroeconomics	3
10809198	Intro to Psychology	3	PSY200	General Psychology	3
				<b>Total Transfer Credits</b>	<b>60</b>

Madison College			Lakeland University		
Course Code	Course Name	Credits	Course code	Course Name	Credits
10-101-111	Accounting 1 - Principles	4	ACC210	Financial Accounting Principles	4
10-101-139	QuickBooks-Beginning	1		Elective	1
10-102-134	Introduction to Business	3	BUS150	Pathways to Success: An Introduction to Business	3
10-106-109	Business Spreadsheet Applications	3		Elective	3
10-804-144	Math of Finance	3		Elective	3
10-101-113	Accounting 2 - Principles	4	ACC220	Managerial Accounting Principles	4
10-101-123	Tax 1	4	ACC350	Federal Taxation of Individuals	4
10-101-141	QuickBooks-Intermediate	1		Elective	1
10-114-130	Personal Finance	3	BUS265	Personal Finance	3
10-801-195	Written Communication	3	GEN110	Composition I: Academic Writing	3
10-101-121	Accounting 3 - Intermediate	4	ACC395	Intermediate Accounting I	4
10-101-125	Cost Management	4		Elective	4
10-101-138	Accounting and Payroll Systems	3	ACC465	Accounting Information Systems	3
10-801-196	Oral/Interpersonal Communication	3	COM111	Fundamentals of Public Speaking	3
10-809-199	Psychology of Human Relations	3	PSY ELEC		3
10-101-122	Accounting 4 - Intermediate	4		Elective	4
10-101-137	Computerized Accounting Applications	2		Elective	2
10-101-142	Accounting Capstone	3		Elective	3
10-102-160	Business Law 1	3	BUS410	Business Law I	3
10-106-190	Professional Development	1	EXP100	Professional Protocol	1
10-809-195	Economics	3	ECN235	Macroeconomics	3
<b>Total Transfer Credits</b>					<b>62</b>

Mid-State Technical College			Lakeland University		
Course Code	Course Name	Credits	Course code	Course Name	Credits
10101140	Accounting 1	3	ACC210	Financial Accounting Principles	3
10101120	Payroll Accounting	3		Elective	3
10103106	Microsoft Office - Introduction	3		Elective	3
10801136	English Composition 1 <b>OR</b>	3	GEN110	Composition I: Academic Writing	3
10801195	Written Communication	3	GEN110	Composition I: Academic Writing	3
10102101	Intro to Business	3	BUS150	Pathways to Success: An Introduction to Business	3
10101142	Accounting 2	3	ACC220	Managerial Accounting Principles	3
10101123	Income Tax Accounting	3	ACC350	Federal Taxation of Individuals	3
10101129	QuickBooks Applications	3		Elective	3
10804107	College Mathematics <b>OR</b>	3	MAT140	Advanced Algebra	3
10804189	Introductory Statistics	3	MAT220	Probability and Statistics	3
10101106	Excel for Accounting	3		Elective	3
10101110	Intermediate Accounting 1	3	ACC395	Intermediate Accounting I	3
10101128	Managerial Finance	3		Elective	3
10102104	Business Law <b>OR</b>	3	BUS410	Business Law I	3
10102110	Employment Law	3		Elective	3
10809195	Economics	3	ECN235	Macroeconomics	3
10101141	Business Taxation	3		Elective	3
10801198	Speech <b>OR</b>	3	COM111	Fundamentals of Public Speaking	3
10801196	Oral/Interpersonal Communication	3	COM111	Fundamentals of Public Speaking	3
10101125	Cost and Managerial Accounting	3		Elective	3
10101158	Accounting Capstone <b>OR</b>	3		Elective	3
10101159	Accounting Internship	3	ACC400	Internship and Accounting I	3
10809198	Intro to Psychology <b>OR</b>	3	PSY200	General Psychology	3
10809188	Developmental Psychology	3	PSY330	Human Growth and Development	3
10809122	Intro to American Government <b>OR</b>	3	POL221	American Government	3
10809172	Introduction to Diversity Studies <b>OR</b>	3	SOC210	Majority-Minority Relations	3
10809196	Intro to Sociology	3	SOC100	Introduction to Sociology	3
<b>Total Transfer Credits</b>					<b>60</b>

Milwaukee Area Technical College			Lakeland University		
Course Code	Course Name	Credits	Course code	Course Name	Credits
ACCTG-111	Accounting 1	4	ACC210	Financial Accounting Principles	4
ACCTG-121	Income Taxation	4	ACC350	Federal Taxation of Individuals	4
ACCTG-122	Accounting Software Applications	3	ACC465	Accounting Information Systems	3
MATH-107	College Math <b>OR</b>	3	MAT140	Advanced Algebra	3
	Any 200-level MATH course	3			3
ACCTG-113	Accounting 2	4	ACC220	Managerial Accounting Principles	4
ACCTG-130	Computerized Accounting	3		Elective	3
ACCTG-142	Payroll Accounting	2		Elective	2
BADM-165	Legal Environment of Business	3		Elective	3
ENG-195	Written Communication <b>OR</b>	3	GEN110	Composition I: Academic Writing	3
	Any 200-level ENG course	3			3
ACCTG-116	Intermediate Accounting	4	ACC395	Intermediate Accounting I	4
ACCTG-126	Accounting for Managers	3		Elective	3
ECON-195	Economics <b>OR</b>	3	ECN235	Macroeconomics	3
	Any 200-level ECON course	3			3
ENG-197	Technical Reporting <b>OR</b>	3	WRT355	Technical Writing	3
	Any 200-level ENG or SPEECH course	3			3
FIN-180	Corporate Financial Management	3		Elective	3
ACCTG-145	Forensic Accounting <b>OR</b>	3	ACC265	Fraud Examination I	3
ACCTG-140	Accounting for Governmental and Nonprofit Entities	3		Elective	3
ACCTG-150	Accounting Practice With a Systems Approach	3	ACC465	Accounting Information Systems	3
ACCTG-155	Applied Individual Income Tax <b>OR</b>	3	ACC350	Federal Taxation of Individuals	3
ACCTG-140	Accounting for Governmental and Nonprofit Entities	3		Elective	3
FIN-120	Introduction to Money, Banking and Financial Markets	3	ECN360	Money, Banking, and National Income	3
PSYCH-199	Psychology of Human Relations <b>OR</b>	3	PSY ELEC		3
	Any 200-level PSYCH course	3			3
<b>Total Transfer Credits</b>					<b>60</b>

Moraine Park Technical College			Lakeland University		
Course Code	Course Name	Credits	Course code	Course Name	Credits
101-112	Accounting 1	4	ACC210	Financial Accounting Principles	4
101-138	Data Management, Analysis and Reporting	3	BUS301	Management Information Systems	3
101-141	Payroll Accounting	3		Elective	3
103-159	Computer Literacy - Microsoft Office	1		Elective	1
801-136	English Composition I	3	GEN110	Composition I: Academic Writing	3
890-101	College 101	2	GEN103	College Success Seminar	2
	Mathematics Course	3			3
101-114	Accounting 2	4	ACC220	Managerial Accounting Principles	4
101-123	Income Tax Accounting	3	ACC350	Federal Taxation of Individuals	3
101-134	Introduction to Finance	3	BUS340	Principles of Business Finance	3
101-154	Applied Accounting	3		Elective	3
	Communication Course	3			3
101-115	Accounting 3	4	ACC395	Intermediate Accounting I	4
101-125	Cost Management	3		Elective	3
101-130	QuickBooks	3		Elective	3
	Behavioral Science Course	3			3
	Social Science Course	3			3
101-128	Auditing <b>OR</b>	3		Elective	3
105-152	Business Practicum	3	ACC401	Internship and Accounting I	3
101-145	Integrated Accounting Applications	3	ACC465	Accounting Information Systems	3
101-158	Accounting Capstone	3		Elective	3
105-160	Business Law	3	BUS410	Business Law I	3
	Social Science Course	3			3
<b>Total Transfer Credits</b>					<b>66</b>

Nicolet Technical College			Lakeland University		
Course Code	Course Name	Credits	Course code	Course Name	Credits
1010210600	Business Programs Orientation	1		Elective	1
1080119500	Written Communication	3	GEN110	Composition I: Academic Writing	3
1010115100	Accounting Principles: Accounting Cycle	2	ACC210*	Financial Accounting Principles	2
1080413400	Mathematical Reasoning	3	MAT140	Advanced Algebra	3
1010111000	Payroll Accounting Foundations	2		Elective	2
1010111100	Payroll Accounting Project	1		Elective	1
1010120500	Accounting Principles: Inventory Valuation	1	ACC210*	Financial Accounting Principles	1
1010121000	Accounting Principles: Receivables, Cash and Assets	2	ACC210*	Financial Accounting Principles	2
1010311500	MS Word Beginning	1		Elective	1
1010312600	MS Excel Beginning	1		Elective	1
1015110500	Digital Literacy w/Cyber Security	1		Elective	1
1080119600	Oral Interpersonal Communication	3	COM111	Fundamentals of Public Speaking	3
1010111500	Tax 1 Individual Income Taxation	2	ACC350^	Federal Taxation of Individuals	2
1010111600	Tax 1 Deductions and Credits	1	ACC350^	Federal Taxation of Individuals	1
1010111700	Tax 1 Preparing Individual Tax Returns	1	ACC350^	Federal Taxation of Individuals	1
1010115300	Accounting Principles: Partnership Accounting	1	ACC220+	Managerial Accounting Principles	1
1010115600	Accounting Principles: Equity Financing Accounting	1	ACC220+	Managerial Accounting Principles	1
1010115700	Accounting Principles: Debt Financing Accounting	1	ACC220+	Managerial Accounting Principles	1
1010115900	Accounting Principles: Financial Statement Analysis	1	ACC220+	Managerial Accounting Principles	1
1010315500	QuickBooks Basics	1		Elective	1
1010113500	QuickBooks Applications	1		Elective	1
1010220100	Business Law Foundation and Torts	1	BUS410*	Business Law I	1
1010220500	Business Law Contracts	1	BUS410*	Business Law I	1
1010221000	Business Law Entities and Real Property	1	BUS410*	Business Law I	1
1010312700	MS Excel Intermediate	1		Elective	1
1080119700	Technical Reporting	3	WRT335	Technical Writing	3
1010112200	Tax 2 Research Planning and Property Transaction Taxation	2		Elective	2
1010112300	Tax 2 Business Gift Estate and Trust Taxation	1		Elective	1
1010117800	Cost Accounting: Job Order and Process Costing	1		Elective	1
1010117900	Cost Accounting: Standard Cost Accounting	1		Elective	1
1010118100	Cost Accounting: Cost Analysis	1		Elective	1
1010122000	Intermediate Accounting: Cash Flow	1	ACC395>	Intermediate Accounting I	1
1010122500	Intermediate Accounting: Earnings, Balance Sheets and Investments	2	ACC395>	Intermediate Accounting I	2
1089010300	Professional Career Management	1	EXP100	Professional Protocol	1
1080919500	Economics	3	ECN235	Macroeconomics	3
1080919900	Psychology of Human Relations	3	PSY ELEC		3
1010116600	Intermediate Accounting 2	2		Elective	2
1010117000	Accounting Information Systems	3	ACC465	Accounting Information Systems	3
1010118600	Accounting Spreadsheet Basics	1		Elective	1
1010118900	Accounting Spreadsheet Applications	1		Elective	1
<b>Total Transfer Credits</b>					<b>61</b>



Northwood Technical College			Lakeland University		
Course Code	Course Name	Credits	Course code	Course Name	Credits
10101101	Financial Accounting 1	4	ACC210	Financial Accounting Principles	4
10101103	Financial Accounting 2	4	ACC220	Managerial Accounting Principles	4
10101105	Intermediate Accounting 1	4	ACC395	Intermediate Accounting I	4
10101107	Intermediate Accounting 2	4		Elective	4
10101121	Cost and Managerial Accounting	4		Elective	4
10101123	Income Tax Accounting	4	ACC350	Federal Taxation of Individuals	4
10101124	Payroll Systems and Accounting	3		Elective	3
10101131	Accounting Capstone	3		Elective	3
10101174	QuickBooks Accounting - Beginning	2		Elective	2
10101179	Advanced Excel for Accounting	2		Elective	2
10103146	MS Word A	1		Elective	1
10103151	MS Excel A	1		Elective	1
10103152	MS Excel B	1		Elective	1
10103162	MS Access A	1		Elective	1
10105125	Business Law	3	BUS410	Business Law I	3
10890116	Job Quest	1		Elective	1
10801136	English Composition 1	3	GEN110	Composition I: Academic Writing	3
10801198	Speech <b>OR</b>	3	COM111	Fundamentals of Pubic Speaking	3
10801196	Oral/Interpersonal Communication	3	COM111	Fundamentals of Pubic Speaking	3
10804123	Math with Business Applications	3		Elective	3
10809195	Economics	3	ECN235	Macroeconomics	3
10809188	Developmental Psychology <b>OR</b>	3	PSY330	Human Growth and Development	3
10809198	Introduction to Psychology	3	PSY200	General Psychology	3
10114107	Principles of Finance <b>OR</b>	3	BUS340	Principles of Business Finance	3
10114125	Personal Finance <b>OR</b>	3	BUS265	Personal Finance	3
10105175	Business Internship	3	BUS400	Business Internship	3
<b>Total Transfer Credits</b>					<b>60</b>

Northcentral Technical College			Lakeland University		
Course Code	Course Name	Credits	Course code	Course Name	Credits
10890165	College 101	1	GEN103	College Success Seminar	1
10101103	Intro to the Accounting Program	1		Elective	1
10101111	Accounting 1	4	ACC210	Financial Accounting Principals	4
10101180	QuickBooks 1	1		Elective	1
10101181	QuickBooks 2	2		Elective	2
10103242	Excel Level 1	1		Elective	1
10103243	Word Level 1	1		Elective	1
10106144	10-Key By Touch	1		Elective	1
10804123	Math w/Business Applications <b>OR</b>	3		Elective	3
10804107	College Mathematics	3	MAT140	Advanced Algebra	3
10101113	Accounting 2	4	ACC220	Managerial Accounting Principles	4
10101122	Cost Analysis	2		Elective	2
10101125	Cost Accounting	2		Elective	2
10103247	Excel Level 2	1		Elective	1
10809166	Intro to Ethics: Theory & App	3	PHI232	Ethics	3
10801195	Written Communication <b>OR</b>	3	GEN110	Composition I: Academic Writing	3
10801136	English Composition I	3	GEN110	Composition I: Academic Writing	3
10101115	Intermediate Accounting	4	ACC395	Intermediate Accounting I	4
10101121	Individual Tax Accounting	3	ACC350	Federal Taxation of Individuals	3
10101135	Payroll Accounting	3		Elective	3
10801196	Oral/Interpersonal Communication	3	COM111	Fundamentals of Public Speaking	3
10809195	Economics	3	ECN235	Macroeconomics	3
10101110	Accounting Information Systems	3	ACC465	Accounting Information Systems	3
10101126	Accounting Capstone	4		Elective	4
10102160	Business Law I	3	BUS410	Business Law I	3
10809198	Intro to Psychology	3	PSY200	General Psychology	3
10101107	VITA Experience <b>OR</b>	3		Elective	3
10101106	Mentored Business Experience <b>OR</b>	3	ACC401	Internship in Accounting I	3
10102200	The Branch: Skills Accelerator	3	ACC401	Internship in Accounting I	3
<b>Total Transfer Credits</b>					<b>62</b>

Northeast Wisconsin Technical College			Lakeland University		
Course Code	Course Name	Credits	Course code	Course Name	Credits
10890101	College 101	1	GEN103	College Success Seminar	1
10804134	Mathematical Reasoning	3	MAT140	Advanced Algebra	3
10101110	Accounting I	4	ACC210	Financial Accounting Principles	4
10103131	MS Excel Intro	1		Elective	1
10101107	Accounting Applications/Proc	2		Elective	2
10103121	MS Word Intro	1		Elective	1
10103132	MS Excel Part 2	1		Elective	1
10801136	English Composition I	3	GEN110	Composition I: Academic Writing	3
10105100	Careers in Business	1	EXP100	Professional Protocol	1
10101105	Accounting-Computer Ledger	2		Elective	2
10101120	Accounting 2	4	ACC220	Managerial Accounting Principles	4
10809172	Intro to Diversity Studies	3	SOC210	Majority-Minority Relations	3
10101151	Accounting-Payroll	3		Elective	3
10801196	Oral/Interpersonal Comm	3	COM111	Fundamentals of Public Speaking	3
10101189	Accounting-Appling QuickBooks	3		Elective	3
10101131	Accounting-Intermediate	4	ACC395	Intermediate Accounting I	4
10101154	Accounting-Personal Tax	4	ACC350	Federal Taxation of Individuals	4
10105103	Career Fundamentals	1	EXP100	Professional Protocol	1
10809198	Intro to Psychology	3	PSY200	General Psychology	3
10101134	Accounting-Cost	4		Elective	4
10809195	Economics	3	ECN235	Principles of Macroeconomics	3
10101142	Accounting-Managerial	3		Elective	3
10101156	Accounting-Auto Appl	3	ACC465	Accounting Information Systems	3
10101153	Accounting-Computerized Tax	1		Elective	1
10101152	Accounting-Business Tax	2		Elective	2
10101199	Accounting Career Experience	2		Elective	2
<b>Total Transfer Credits</b>					<b>65</b>

Southwest Technical College			Lakeland University		
Course Code	Course Name	Credits	Course code	Course Name	Credits
10-101-111	Accounting I	4	ACC210	Financial Accounting Principles	4
10-101-117	Taxes 1	3	ACC350	Federal Taxation of Individuals	3
10-103-105	Beginning Microsoft Word	1		Elective	1
10-103-106	Beginning Microsoft Excel	1		Elective	1
10-103-118	Intermediate Microsoft Excel <b>OR</b>	1		Elective	1
10-103-101	Microsoft PowerPoint	1		Elective	1
10-801-196	Oral/Interpersonal Communication	3	COM111	Fundamentals of Public Speaking	3
10-809-199	Psychology of Human Relations	3		Elective	3
10-101-112	Accounting 2	4	ACC220	Managerial Accounting Principles	4
10-101-121	Advanced Accounting Spreadsheets	3		Elective	3
10-101-123	Payroll Applications	2		Elective	2
10-101-127	QuickBooks	1		Elective	1
10-102-133	Career Planning in Business	1	EXP100	Professional Protocol	1
10-801-195	Written Communication <b>OR</b>	3	GEN110	Composition I: Academic Writing	3
10-801-136	English Composition 1	3	GEN110	Composition I: Academic Writing	3
10-804-123	Math with Business Applications	3		Elective	3
10-101-113	Accounting 3	4	ACC395	Intermediate Accounting I	4
10-101-116	Cost Accounting	3		Elective	3
10-101-125	Managerial Accounting	3	ACC220	Managerial Accounting Principles	3
10-102-109	Business Law I	3	BUS410	Business Law I	3
10-809-172	Introduction to Diversity Studies	3	SOC210	Majority-Minority Relations	3
10-101-114	Accounting 4	4		Elective	4
10-101-118	Taxes 2	3		Elective	3
10-101-124	Accounting Systems and Procedures	3	ACC 465	Accounting Information Systems	3
10-801-197	Technical Reporting	3	WRT335	Technical Writing	3
10-809-195	Economics	3	ECN235	Macroeconomics	3
<b>Total Transfer Credits</b>					<b>65</b>

Waukesha County Technical College			Lakeland University		
Course Code	Course Name	Credits	Course code	Course Name	Credits
101-104	Accounting Spreadsheets	2		Elective	2
101-107	Business Finance	3	BUS340	Principles of Business Finance	3
101-111	Accounting I - Principles	4	ACC210	Financial Accounting Principles	4
101-113	Accounting II - Principles	4	ACC220	Managerial Accounting Principles	4
101-115	Accounting III - Intermediate	4	ACC395	Intermediate Accounting I	4
101-116	Managerial Accounting	3		Elective	3
101-118	Beginning Quickbooks <b>OR</b>	1		Elective	1
101-114	Payroll and Accounting Tech	3		Elective	3
101-120	Accounting IV - Intermediate	4		Elective	4
101-122	Accounting Capstone	3		Elective	3
101-123	Income Tax I	4	ACC350	Federal Taxation of Individuals	4
101-124	Income Tax II	3		Elective	3
101-141	Payroll Systems <b>OR</b>	2		Elective	2
101-114	Payroll and Accounting Tech	3		Elective	3
101-142	Accounting Information Systems <b>OR</b>	3	ACC465	Accounting Information Systems	3
101-127	Accounting Information Systems	4	ACC465	Accounting Information Systems	4
106-162	Introduction to Microsoft Word <b>OR</b>	1		Elective	1
106-110	Intro to Software Applications	3	CPS100	Introduction to Computers	3
106-163	Intro to Microsoft Excel <b>OR</b>	1		Elective	1
106-110	Intro to Software Applications	3	CPS100	Introduction to Computers	3
890-108	Employment Success	1	EXP100	Professional Protocol	1
801-136	English Composition I <b>OR</b>	3	GEN110	Academic Writing	3
801-223	English Composition II	3	GEN112	Composition II: Argumentation & Research	3
801-196	Oral/Interpersonal Communication <b>OR</b>	3	COM111	Fundamentals of Public Speaking	3
801-198	Speech	3	COM111	Fundamentals of Public Speaking	3
804-123	Math w/Business Apps <b>OR</b>	3		Elective	3
804-107	College Mathematics <b>OR</b>	3	MAT140	Advanced Algebra	3
804-115	College Technical Math 1 <b>OR</b>	5	MAT140	Advanced Algebra	5
804-116	College Technical Math II <b>OR</b>	4	MAT162	Pre-Calculus	4
804-118	Interim Algebra w/Apps <b>OR</b>	4	MAT140	Advanced Algebra	4
804-195	College Algebra w/Apps <b>OR</b>	3	MAT140	Advanced Algebra	3
804-198	Calculus 1 <b>OR</b>	4	MAT231	Calculus I	4

804-211	Quantitative Reasoning	3	MAT120	Quantitative Reasoning	3
809-143	Microeconomics <b>OR</b>	3	ECN230	Microeconomics	3
809-195	Economics	3	ECN235	Principles of Macroeconomics	3
809-196	Intro to Sociology	3	SOC100	Introduction to Sociology	3
809-199	Psychology of Human Relations	3	PSY ELEC		3
<b>Total Transfer Credits</b>					<b>61</b>

Western Technical College			Lakeland University		
Course Code	Course Name	Credits	Course code	Course Name	Credits
10101100	Accounting Exploration	3		Elective	3
10101114	Accounting Principles 1	4	ACC210	Financial Accounting Principles	4
10101130	Payroll Accounting	3		Elective	3
10154102	Software Applications for Business	3		Elective	3
10101124	Accounting Principles 2	4	ACC220	Managerial Accounting Principles	4
10101138	Accounting Spreadsheets	3		Elective	3
10101132	Case Analysis & Reporting	3		Elective	3
10801198	Speech	3	COM111	Fundamentals of Public Speaking	3
10809195	Economics	3	ECN235	Macroeconomics	3
10801136	English Composition 1	3	GEN110	Composition I: Academic Writing	3
10809198	Intro to Psychology	3	PSY200	General Psychology	3
10804123	Math w/Business Applications	3		Elective	3
10101126	Accounting Principles 3	4	ACC395	Intermediate Accounting I	4
10101149	Cost Accounting	4		Elective	4
10101165	Income Tax Accounting	4	ACC350	Federal Taxation of Individual	4
10101170	Accounting Career Foundatoins	3	EXP100	Professional Protocol	3
10101162	Capstone Accounting Project	3		Elective	3
10101125	Computerized Accounting Systems	3		Elective	3
10101156	Information Systems-Accounting	3	ACC465	Accounting Information Systems	3
<b>Total Transfer Credits</b>					<b>62</b>

## 12-2 System-wide Articulation Agreement Signature Page

Agreement with: Lakeland University

College Partner

for the Accounting

Primary State Program Title

and 10-101-1

Primary Number

Date: 01/17/2024

Calendar Date (mm/dd/yyyy)

### Wisconsin Technical College System - Instructional Service Administrators

*Karen Schmitt*

Blackhawk Technical College

*Lynette Emington*

Lynette Emington (Jan 23, 2024 23:41 CST)

Chippewa Valley Technical College

*Jennifer A. Jantzer*

Fox Valley Technical College

*Matthew Janisin*

Matthew Janisin (Jan 18, 2024 04:58 CST)

Gateway Technical College

*Meredith Sauer*

Meredith Sauer (Jan 17, 2024 14:29 CST)

Lakeshore Technical College

*[Signature]*

Madison Area Technical College

*Christopher Severson*

Mid-State Technical College

*Mohammad Dakwar*

Milwaukee Area Technical College

*Douglas Hamm*

Douglas Hamm (Jan 17, 2024 14:51 CST)

Moraine Park Technical College

*Alan Javoroski*

Nicolet Area Technical College

*Darren J. Ackley*

Northcentral Technical College

*Karen Rogalski*

Northeast Wisconsin Technical College

*[Signature]*

Northwood Technical College

*Cynde Larson*

Southwest Wisconsin Technical College

*Bradley Piazza*

Bradley Piazza (Jan 17, 2024 14:19 CST)

Waukesha County Technical College

*[Signature]*

Western Technical College